

## Changes in Major Financial Data

Fiscal year	74th	75th	76th	77th	78th	79th
End of fiscal year	March 2012	March 2013	March 2014	March 2015	March 2016	March 2017
Consolidated net sales (million yen)	27,933	29,215	32,970	34,414	39,998	44,077
Segment Vehicle communication equipment (million yen)	16,323	16,811	20,761	23,648	28,761	32,029
Circuit testing connectors (million yen)	5,076	5,312	6,001	6,543	6,614	6,883
Personal communication equipment (million yen)	6,533	7,092	6,207	4,223	4,622	5,164
Consolidated operating income (million yen)	912	529	553	871	1,057	2,516
Consolidated ordinary income (million yen)	705	963	884	1,713	822	2,608
Consolidated net income (million yen)	340	598	629	1,609	412	2,381
Consolidated total assets (million yen)	22,895	24,140	25,949	29,000	29,448	33,319
Consolidated net assets (million yen)	15,010	16,373	17,768	20,240	18,950	20,836
Consolidated capital adequacy ratio (%)	65.6%	67.8%	68.5%	69.8%	64.3%	62.5%
Consolidated net assets per share (yen)	750.31	818.49	888.20	1,011.37	946.30	1,034.63
Consolidated net income per share (yen)	17.03	29.92	31.49	80.44	20.61	118.94
Consolidated number of employees	4,125	4,431	4,829	5,348	6,545	7,056
Consolidated dividend payout ratio (%)	52.8%	30.1%	28.6%	17.4%	67.9%	15.1%

Non-consolidated net sales (million yen)	24,168	24,730	29,049	30,612	34,244	36,113
Non-consolidated operating income (million yen)	536	△250	491	108	42	438
Non-consolidated ordinary income (million yen)	452	665	1,134	1,635	268	702
Non-consolidated net income (million yen)	285	539	1158	1638	234	870
Non-consolidated total assets (million yen)	19,505	19,380	20,984	23,730	24,536	26,791
Non-consolidated net assets (million yen)	11,438	11,863	13,035	14,308	13,701	14,544
Non-consolidated capital adequacy ratio (%)	58.6%	61.2%	62.1%	60.3%	55.8%	54.2%
Non-consolidated net assets per share (yen)	571.8	593.03	651.63	714.85	683.89	721.95
Non-consolidated net income per share (yen)	14.28	26.98	57.93	81.9	11.742	43.45
Non-consolidated capital (million yen)	3,996	3,996	3,996	3,996	3,996	3,996
Number of shares issued at end of term (thousand shares)	20,849	20,849	20,849	20,849	20,849	20,849
Annual dividend per share (yen)	9.0	9.0	9.0	14.0	14.0	18.0