

Financial Results Briefing for the Three Months Ended June 30, 2025

August 6, 2025



*Information contained in these materials is based on various assumptions and does not guarantee the achievement of planned values and measures in the future.

Summary of First Quarter of the Consolidated Financial Results

	Average exchange rate USD1 : ¥155.79	Average exchange rate USD1 : ¥144.59	(Unit: Million yen)
	Previous first quarter (Apr. – June. 2024) Results	First quarter under review (Apr. – June.2024) Results	YoY
Net sales	20,877	21,004	0.6%
Operating profit	1,056	734	(30.5%)
Ordinary profit	2,017	311	(84.6%)
Profit attributable to owners of parent	1,728	320	(81.5%)

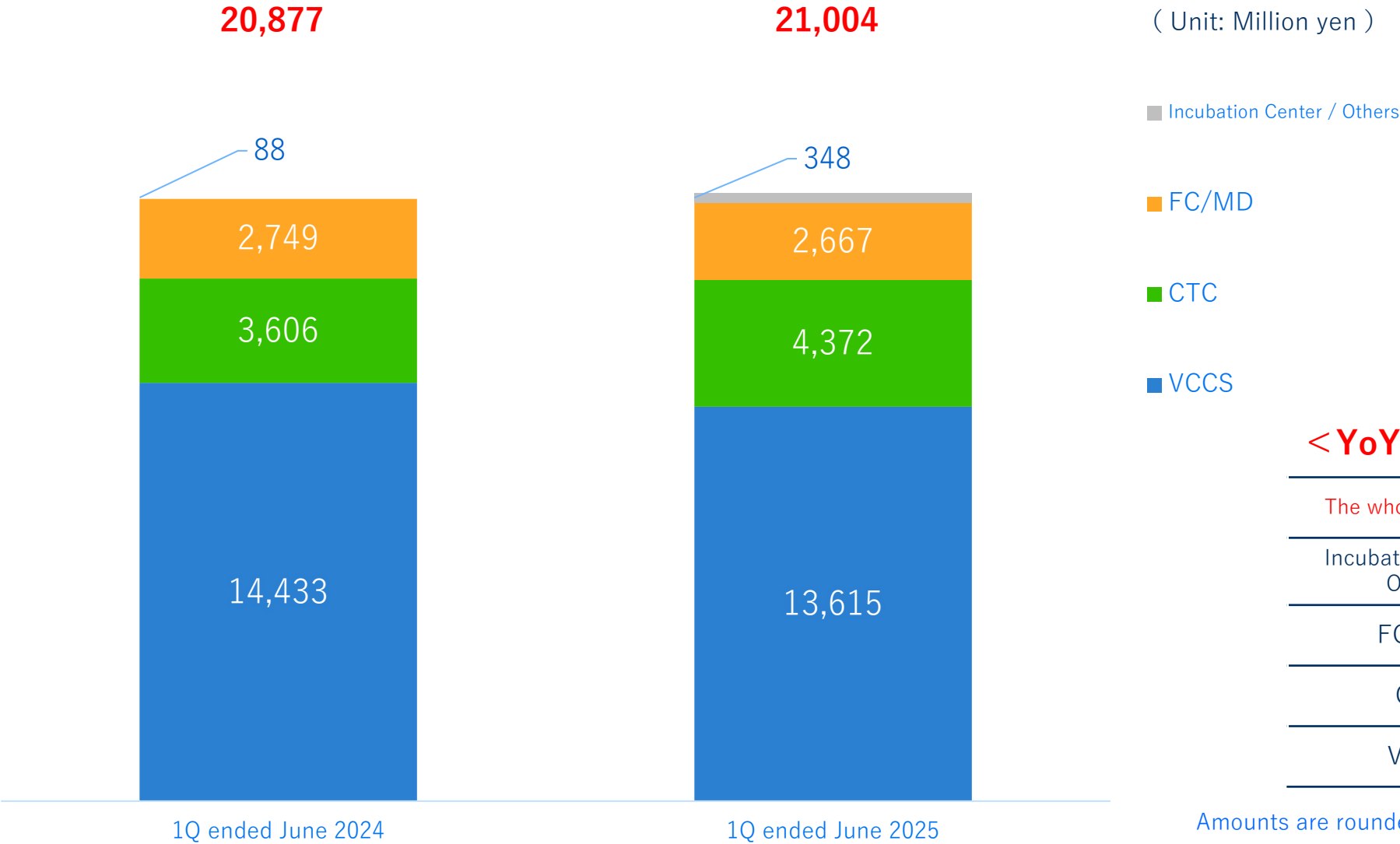
Net sales increased to ¥21,004 million, due to increased year-on-year sales in the CTC and Incubation Center segments, in spite of decreased year-on-year sales of the VCCS and FC/MD segments.

Operating profit decreased to ¥734 million, due to the recording of business restructuring cost in the VCCS segment, a profit decrease in the CTC segment attributable to a decline in the ratio of high margin products, and a profit decrease in FC/MD segment due to deterioration in the business mix.

Ordinary profit decreased to ¥311 million, reflecting exchange loss of ¥452 million due to the strengthening of the yen, and a decreased operating profit.

Profit attributable to owners of parent decreased to ¥320 million, due to a significant increase in the tax rate, despite the recording of extraordinary income of ¥310 million including gain on bargain purchase associated with the succession of the network solution businesses of KOHA Co., Ltd.

Trends in Net Sales by Segment



< YoY >	
The whole company	+0.6%
Incubation Center/ Others	+296.0%
FC/MD	(3.0%)
CTC	+21.2%
VCCS	(5.7%)

Amounts are rounded down to the nearest million yen.

The First Half of the Fiscal Year Results Forecast

	Average exchange rate for the period USD1: ¥152.74	Assumed exchange rate USD1: ¥140 (From August to September 2025)	(Unit: Million yen)
	1H 2025/3 Results	1H 2026/3 Current forecast	YoY
Net sales	40,809	41,000	+0.5%
Operating profit	2,105	1,200	(43.0)
Ordinary profit	1,064	350	(67.1)
Profit attributable to owners of parent	575	350	(39.2)

From August to September 2025, the assumed exchange rate is USD1: ¥140.

Operating profit reflects an expected year-on-year decline in profit in the CTC segment due to a deterioration in the product mix, as well as reduced profit resulting from the assumed exchange rate, which reflects a stronger yen. While some indirect impacts, such as expenses related to changes in physical distribution have been factored into the forecast.

Our forecasts for ordinary profit and profit are as shown in the table above, which incorporate a foreign exchange loss of ¥850 million based on an assumed exchange rate.

Full-year Results Forecast

	Average exchange rate for the period USD1: ¥152.60	Assumed exchange rate USD1: ¥140 (From August 2025 to March 2026)	(Unit: Million yen)
	FY 2025/3 Results	FY 2026/3 Current forecast	YoY
Net sales	82,884	84,000	+1.3%
Operating profit	4,226	3,000	(29.0)
Ordinary profit	3,926	2,150	(45.2)
Profit attributable to owners of parent	2,227	1,600	(28.2)

From August to March 2026, the assumed exchange rate is USD1: ¥140.

Our forecast for operating profit for the full year is as shown in the table above, from the second half of the fiscal year, we expect an increase in profit due to an increase in orders and an improvement in the product mix in the CTC segment. In addition, we expect a slight improvement in profit due to a change in orders and one time expenses after the transfer in the network solution business in the Incubation Center segment.

Forecast for Net Sales by Segment



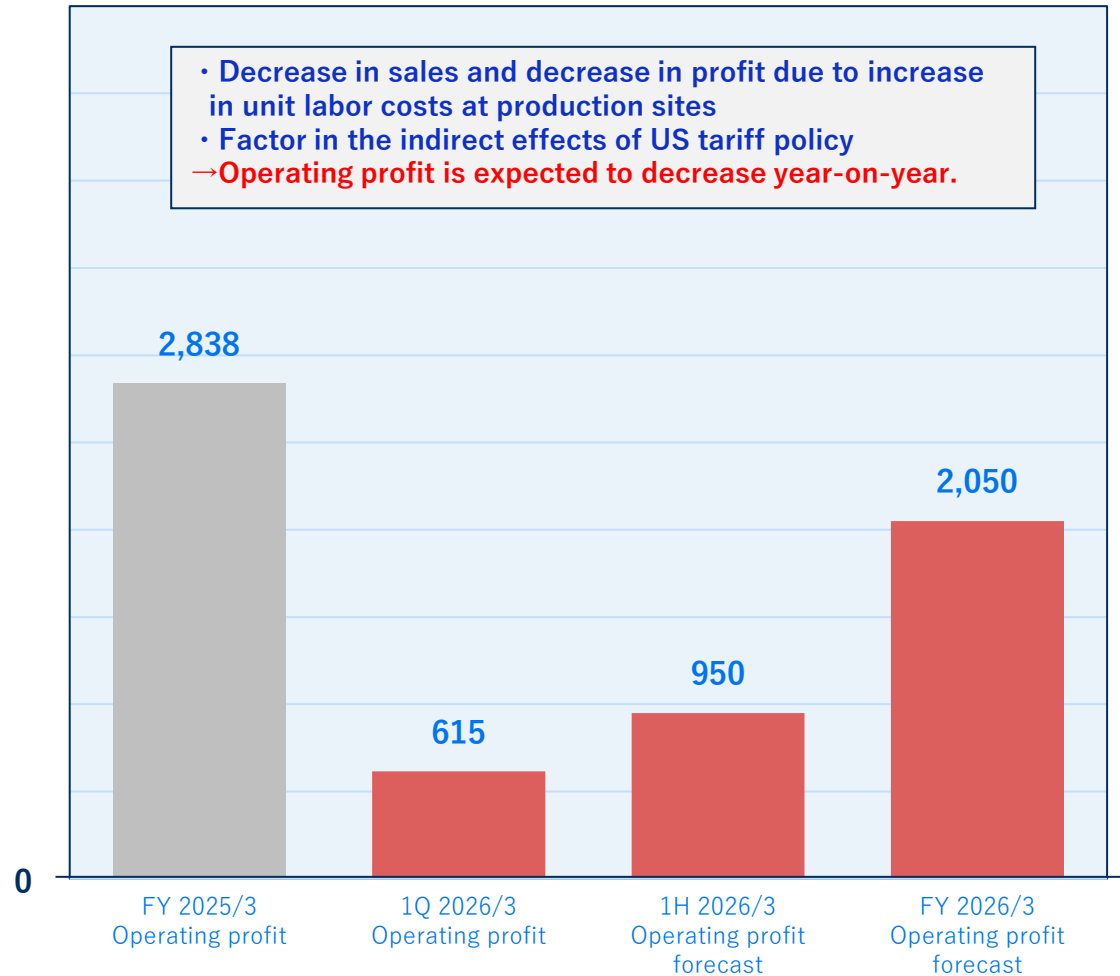
<YoY>

The whole company	+1.3%
Incubation Center/ Others	+844.0%
FC/MD	(3.5%)
CTC	+15.3%
VCCS	(5.7%)

Amounts are rounded down to the nearest million yen.

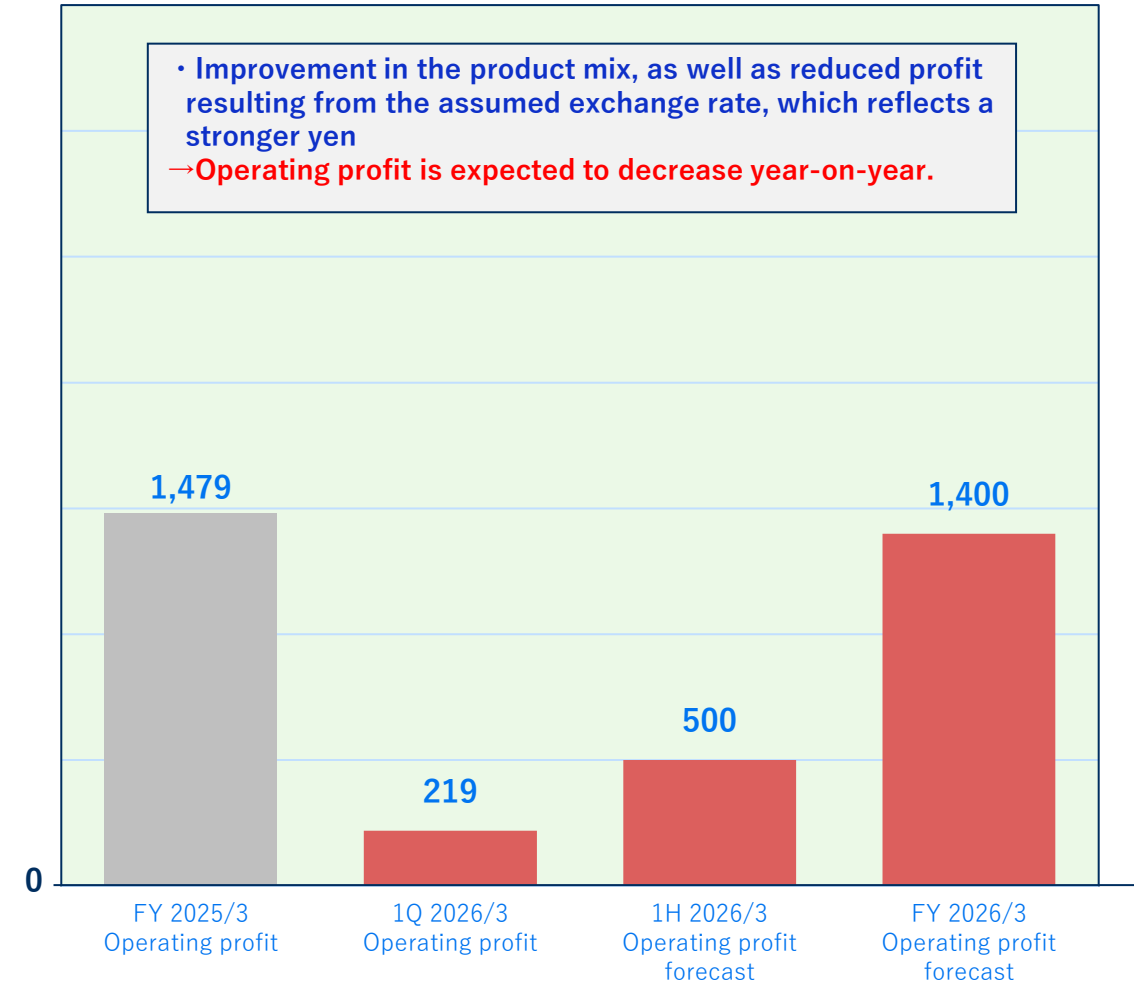
Forecast for Operating profit by segment ①

<VCCS>



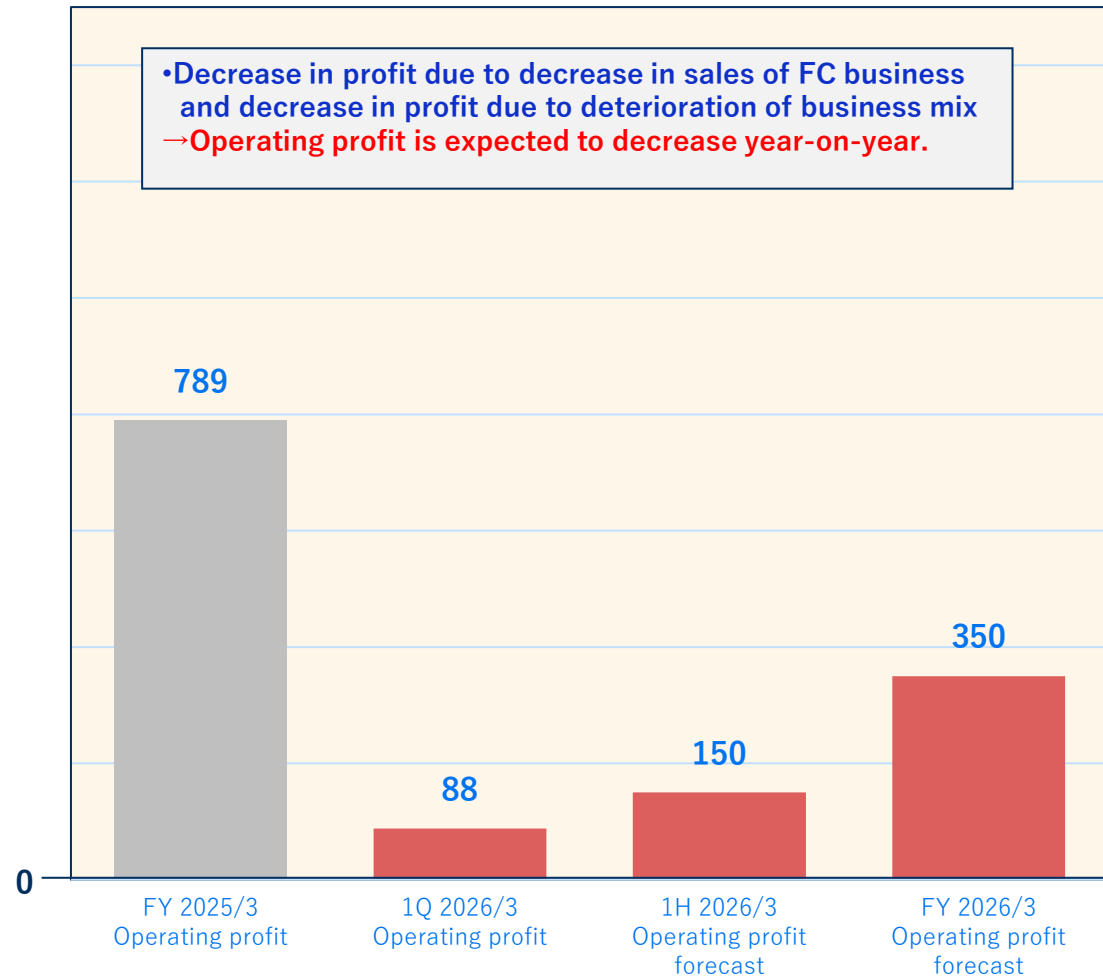
<CTC>

(Unit: Million yen)



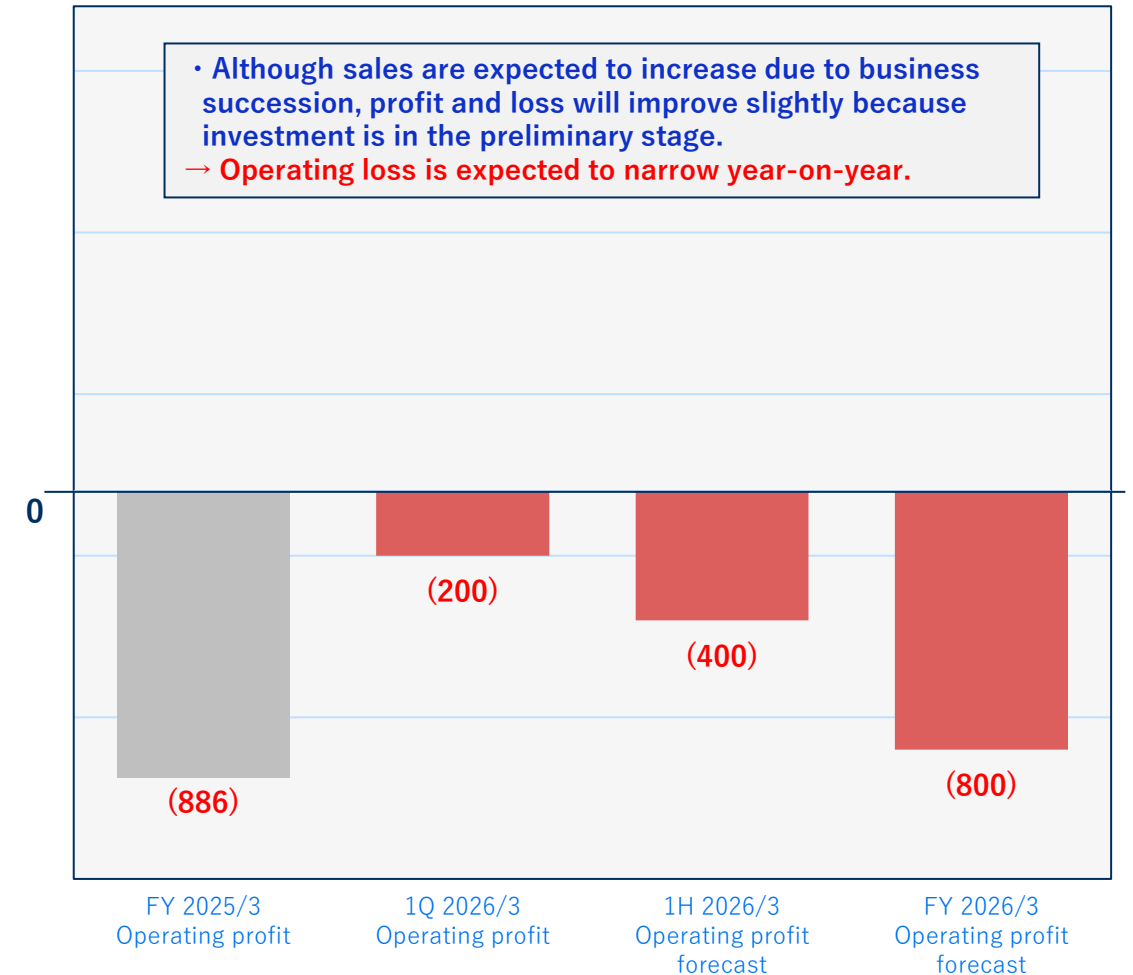
Forecast for Operating profit by segment ②

<FC/MD>



<Incubation Center>

(Unit: Million yen)



Dividends

(Unit: Yen per share)

	FY2022/3	FY2023/3	FY2024/3	FY2025/3	FY2026/3 *Figures in brackets are forecast.
Interim	18	25	22	24	【24】
Year-end	22	25	22	24	【24】
Annual	40	50	44	48	【48】
DOE	2.3%	2.5%	2.1%	2.2%	【2.2%】
Consolidated payout ratio	19.8%	37.0%	67.8%	50.2%	【69.9%】

No revisions from the previous dividends’ forecast