

Changes in Major Financial Data 【2024/9】

1 Consolidated performance outline

	2Q		FY					Forecast 25/3
	23/9	24/9	20/3	21/3	22/3	23/3	24/3	
Net sales (million yen)	36,794	40,809	60,595	59,976	66,848	77,962	76,895	82,000
Operating profit (million yen)	-120	2,105	4,916	5,179	4,684	4,739	1,617	4,450
margin (%)	-0.3%	5.2%	8.1%	8.6%	7.0%	6.1%	2.1%	5.4%
Ordinary profit (million yen)	1,701	1,064	4,583	5,320	6,529	5,675	3,710	3,650
margin (%)	4.6%	2.6%	7.6%	8.9%	9.8%	7.3%	4.8%	4.5%
Profit attributable to owners of parent (million yen)	958	575	3,440	3,818	4,663	3,147	1,511	2,350
margin (%)	2.6%	1.4%	5.7%	6.4%	7.0%	4.0%	2.0%	2.9%

2 Net sales by segments

	2Q		FY					Forecast 25/3
	23/9	24/9	20/3	21/3	22/3	23/3	24/3	
Net sales (million yen)	36,794	40,809	60,595	59,976	66,848	77,962	76,895	82,000
VCCS (Vehicle Communication Comfort & Safety) (million yen)	26,491	27,714	38,748	37,004	39,706	46,089	55,583	55,600
Composition ratio (%)	72.0%	67.9%	64.8%	62.2%	59.9%	59.1%	72.3%	62.8%
CTC (Circuit Testing Connector) (million yen)	6,188	7,467	12,832	13,242	17,625	22,374	12,585	15,300
Composition ratio (%)	16.8%	18.3%	21.2%	22.1%	26.4%	28.7%	16.4%	21.6%
FC/MD (Fine Connector) / (Medical Device) (million yen)	3,903	5,461	8,486	9,424	9,125	9,051	8,373	10,800
Composition ratio (%)	10.6%	13.4%	14.0%	15.7%	13.7%	11.6%	10.9%	15.2%
Incubation Center (million yen)	207	163	515	287	375	430	345	300
Composition ratio (%)	0.6%	0.4%	0.9%	0.5%	0.6%	0.6%	0.4%	0.4%
Other (million yen)	4	2	11	16	15	16	7	0
Composition ratio (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

3 Overseas sales

	2Q		FY				
	23/9	24/9	20/3	21/3	22/3	23/3	24/3
For Europe and North America (million yen)	14,389	16,034	17,934	17,272	19,466	26,400	30,456
For Asia (million yen)	11,609	12,711	22,293	23,116	28,801	32,980	23,835
Overseas sales total (million yen)	25,999	28,745	40,228	40,389	48,268	59,381	54,292
Percentage of net sales	70.7%	70.4%	66.4%	67.3%	72.2%	76.2%	70.6%

4 Capital expenditures

	2Q		FY					Forecast 25/3
	23/9	24/9	20/3	21/3	22/3	23/3	24/3	
Total (million yen)	3,057	1,653	3,625	4,430	5,092	5,448	4,741	4,100

5 Depreciation

	2Q		FY					Forecast 25/3
	23/9	24/9	20/3	21/3	22/3	23/3	24/3	
Total (million yen)	1,960	1,974	2,706	2,987	3,302	3,833	4,013	4,000

6 Changes in financial data

	2Q		FY					Forecast 25/3
	23/9	24/9	20/3	21/3	22/3	23/3	24/3	
Operating profit margin (%)	-0.3%	5.2%	8.1%	8.6%	7.0%	6.1%	2.1%	5.4%
Operating profit growth rate (%)	-103.4%	-	62.4%	5.4%	-9.6%	1.2%	-65.9%	175.1%
ROE (%)	2.0%	1.2%	13.5%	12.2%	11.6%	6.9%	3.1%	4.7%
ROIC (%)	-	-	-	-	-	5.8%	1.8%	4.9%
Ratio to capital adequacy (%)	65.1%	65.2%	55.1%	63.6%	66.2%	66.7%	65.8%	65.2%
Basic earnings per share (yen)	41.13	24.68	169.85	184.55	202.28	135.01	64.86	100.81
Dividend per share (yen)	22.00	24.00	30.00	36.00	40.00	50.00	44.00	48.00
Payout ratio (%)	53.5%	97.2%	17.7%	19.5%	19.8%	37.0%	67.8%	47.6%

※ The contents described in this document are based on various assumptions and do not commit or guarantee the future forecast values as stated.