

Changes in Major Financial Data 【2023/9】

1 Consolidated performance outline

		2Q		FY					Forecast
		22/9	23/9	19/3	20/3	21/3	22/3	23/3	24/3
Net sales	(million yen)	40,207	36,794	54,752	60,595	59,976	66,848	77,962	75,000
Operating profit	(million yen)	3,507	-120	3,028	4,916	5,179	4,684	4,739	200
margin	(%)	8.7%	-0.3%	5.5%	8.1%	8.6%	7.0%	6.1%	0.3%
Ordinary profit	(million yen)	6,538	1,701	3,286	4,583	5,320	6,529	5,675	1,400
margin	(%)	16.3%	4.6%	6.0%	7.6%	8.9%	9.8%	7.3%	1.9%
Profit attributable to owners of	(million yen)	4,179	958	2,209	3,440	3,818	4,663	3,147	750
margin	(%)	10.4%	2.6%	4.0%	5.7%	6.4%	7.0%	4.0%	1.0%

2 Net sales by segments

		2Q		FY					Forecast
		22/9	23/9	19/3	20/3	21/3	22/3	23/3	24/3
Net sales	(million yen)	40,207	36,794	54,752	60,595	59,976	66,848	77,962	75,000
VCCS (Vehicle Communication Comfort & Safety)	(million yen)	21,980	26,491	38,183	39,264	37,292	40,081	46,089	54,900
Composition ratio	(%)	54.6%	72.0%	69.7%	64.8%	62.2%	59.9%	59.1%	70.0%
CTC (Circuit Testing Connector)	(million yen)	13,054	6,188	9,138	12,832	13,242	17,625	22,374	12,000
Composition ratio	(%)	32.5%	16.8%	16.7%	21.2%	22.1%	26.4%	28.7%	17.9%
FC/MD (Fine Connector) / (Medical Device)	(million yen)	4,982	3,903	7,429	8,498	9,441	9,141	9,051	7,700
Composition ratio	(%)	12.4%	10.6%	13.6%	14.0%	15.7%	13.7%	11.6%	11.5%
Incubation Center	(million yen)	181	207	-	515	287	375	430	400
Composition ratio	(%)	0.5%	0.6%	-	0.9%	0.5%	0.6%	0.6%	0.6%
Other	(million yen)	7	4	-	11	16	15	16	0
Composition ratio	(%)	0.0%	0.0%	-	0.0%	0.0%	0.0%	0.0%	0.0%

3 Overseas sales

		2Q		FY				
		22/9	23/9	19/3	20/3	21/3	22/3	23/3
For Europe and North America	(million yen)	12,236	14,389	16,158	17,934	17,272	19,466	26,400
For Asia	(million yen)	19,118	11,609	18,433	22,293	23,116	28,801	32,980
Overseas sales total	(million yen)	31,354	25,999	34,592	40,228	40,389	48,268	59,381
Percentage of net sales		78.0%	70.7%	63.2%	66.4%	67.3%	72.2%	76.2%

4 Capital expenditures

		2Q		FY					Forecast
		22/9	23/9	19/3	20/3	21/3	22/3	23/3	24/3
Total	(million yen)	2,726	3,057	4,231	3,625	4,430	5,092	5,448	4,300

5 Depreciation

		2Q		FY					Forecast
		22/9	23/9	19/3	20/3	21/3	22/3	23/3	24/3
Total	(million yen)	1,818	1,960	2,199	2,706	2,987	3,302	3,833	3,530

6 Changes in financial data

		2Q		FY					Forecast
		22/9	23/9	19/3	20/3	21/3	22/3	23/3	24/3
Minimum 10									
Operating income growth rate (%)		75.1%	-103.4%	-3.4%	62.4%	5.4%	-9.6%	1.2%	-95.8%
Operating margin (%)		8.7%	-0.3%	5.5%	8.1%	8.6%	7.0%	6.1%	0.3%
ROIC (%)		-	-0.9%	-	-	8.7%	6.6%	4.2%	-
ROE (%)		8.9%	2.0%	9.3%	13.5%	12.2%	11.6%	6.9%	1.5%
Ratio to capital adequacy (%)		65.4%	65.1%	57.2%	55.1%	63.6%	66.2%	66.7%	65.3%
Basic earnings per share (yen)		179.28	41.13	109.18	169.85	184.55	202.28	135.01	32.17
Dividend per share (yen)		25.00	22.00	26.00	30.00	36.00	40.00	50.00	44.00
Payout ratio (%)		13.9%	53.5%	23.8%	17.7%	19.5%	19.8%	37.0%	136.8%

※ The contents described in this document are based on various assumptions and do not commit or guarantee the future forecast values as stated.

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