

YOKOWO CO., LTD. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

(Millions of yen)

ASSETS	Q4/FY2020	FY2019	Inc/(Dec)
	Mar 31, 2021	Mar 31, 2020	
Current assets			
Cash and deposits	15,463	12,352	3,111
Receivables:			
Notes and accounts receivable-trade	11,026	10,775	251
Allowance for doubtful accounts	(3)	(3)	(0)
Inventories	10,313	8,682	1,631
Other	1,618	1,456	162
Total current assets	38,417	33,262	5,155
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	7,547	6,569	978
Accumulated depreciation	(4,010)	(3,658)	(352)
Buildings and structures, net	3,537	2,911	626
Machinery, equipment and vessels	13,073	11,307	1,766
Accumulated depreciation	(8,211)	(7,118)	(1,093)
Machinery, equipment and vessels, net	4,862	4,189	673
Tools, furniture and fixtures	9,728	8,391	1,337
Accumulated depreciation	(7,237)	(6,172)	(1,065)
Tools, furniture and fixtures, net	2,491	2,219	272
Land	761	761	-
Leased assets	2,441	1,731	710
Accumulated depreciation	(1,140)	(1,105)	(35)
Leased assets, net	1,301	626	675
Construction in progress	957	591	366
Property, plant and equipment	13,909	11,297	2,612
Intangible assets			
Leased assets	15	26	(11)
Other	988	875	113
Intangible assets	1,003	901	102
Other non-current assets			
Investment securities	1,731	1,189	542
Net defined benefit asset	726	81	645
Deferred tax assets	344	737	(393)
Other	739	668	71
Other non-current assets	3,540	2,675	865
Total noncurrent assets	18,452	14,873	3,579
Total assets	56,869	48,135	8,734

<u>LIABILITIES</u>	Q4/FY2020	FY2019	Inc/(Dec)
	Mar 31, 2021	Mar 31, 2020	
Current liabilities			
Notes and accounts payable-trade	6,492	6,428	64
Short-term loans payable	5,025	6,490	(1,465)
Current portion of long-term loans payable	3,400	-	3,400
Lease obligations	310	253	57
Income taxes payable	726	771	(45)
Provision for bonuses	673	600	73
Other	3,255	3,038	217
Total current liabilities	19,881	17,580	2,301
Noncurrent liabilities			
Long-term loans payable	-	3,400	(3,400)
Lease obligations	421	292	129
Deferred tax liabilities	154	136	18
Net defined benefit liability	202	184	18
Long-term accounts payable	8	10	(2)
Total noncurrent liabilities	785	4,022	(3,237)
Total liabilities	20,666	21,602	(936)
<u>NET ASSETS</u>			
Shareholders' equity			
Capital stock	6,388	3,996	2,392
Capital surplus	6,373	3,982	2,391
Retained earnings	22,200	19,045	3,155
Treasury stock	(634)	(664)	30
Total shareholders' equity	34,327	26,359	7,968
Valuation and translation adjustments			
Valuation difference on available-for-sale securities	543	84	459
Foreign currency translation adjustment	846	(63)	909
Remeasurements of defined benefit plans	437	125	312
Total valuation and translation adjustments	1,826	146	1,680
Subscription rights to shares	9	4	5
Non-controlling interests	41	24	17
Total net assets	36,203	26,533	9,670
Total liabilities and net assets	56,869	48,135	8,734

YOKOWO CO., LTD. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

(Millions of yen)

	Q4/FY2020 Apr'20-Mar'21	Q4/FY2019 Apr'19-Mar'20	Inc/(Dec)
Net sales	59,976	60,595	(619)
Costs and expenses			
Cost of sales	47,080	47,527	(447)
Selling, general and administrative expenses	7,716	8,151	(435)
	<u>54,796</u>	<u>55,678</u>	<u>(882)</u>
Operating income	<u>5,180</u>	<u>4,917</u>	<u>263</u>
Other income (expenses)			
Interest and dividends income	59	68	(9)
Interest expenses	(70)	(104)	34
Foreign exchange gains (losses), net	193	(214)	407
Other	(221)	(51)	(170)
	<u>(39)</u>	<u>(301)</u>	<u>262</u>
Income before income taxes	<u>5,141</u>	<u>4,616</u>	<u>525</u>
Income taxes			
Income taxes-current and prior periods	1,236	1,165	71
Income taxes-deferred	70	(9)	79
Total income taxes	<u>1,306</u>	<u>1,156</u>	<u>150</u>
Profit (loss)	<u>3,835</u>	<u>3,460</u>	<u>375</u>
Profit (loss) attributable to non-controlling interests	<u>16</u>	<u>19</u>	<u>(3)</u>
Profit (loss) attributable to owners of parent	<u>3,819</u>	<u>3,441</u>	<u>378</u>
Amounts per share of common stock:			
Net income	184.55	169.85	14.70
Diluted net income	183.18	169.52	13.66
Cash dividends applicable to the period	36.00	30.00	6.00

YOKOWO CO., LTD. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Q4/FY2020 Apr'20-Mar'21	Q4/FY2019 Apr'19-Mar'20	Inc/(Dec)
Profit (loss)	<u>3,835</u>	<u>3,460</u>	<u>375</u>
Other comprehensive income			
Valuation difference on available-for-sale securities	459	(272)	731
Foreign currency translation adjustment	910	(590)	1,500
Remeasurements of defined benefit plans, net of tax	312	(11)	323
Total other comprehensive income	<u>1,681</u>	<u>(873)</u>	<u>2,554</u>
Comprehensive income	<u>5,516</u>	<u>2,587</u>	<u>2,929</u>
Comprehensive income attributable to abstract			
Comprehensive income attributable to owners of the parent	5,499	2,568	2,931
Comprehensive income attributable to non-controlling interest	17	19	(2)

YOKOWO CO., LTD. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

	(Millions of yen)	
	Q4/FY2020 Apr'20-Mar'21	Q4/FY2019 Apr'19-Mar'20
Net cash provided by (used in) operating activities		
Income before income taxes	5,141	4,616
Adjustments to reconcile income before income taxes		
To net cash provided by (used in) operating activities:		
Depreciation and amortization	2,987	2,707
Increase (decrease) in allowance for doubtful accounts	(0)	(1)
Increase (decrease) in provision for bonuses	65	65
Increase (decrease) in provision for product warranties	-	(365)
Increase (decrease) in net defined benefit asset and liability	(176)	(71)
Loss (gain) on sales and retirement of noncurrent assets	69	46
Loss (gain) on sales of investment securities	(29)	(94)
Loss (gain) on valuation of investment securities	140	-
Share of loss (profit) of entities accounted for using equity method	25	25
Foreign exchange losses (gains)	(328)	76
Other, net	25	(6)
Net changes in operating assets and liabilities		
Decrease (increase) in notes and accounts receivable-trade	301	488
Decrease (increase) in inventories	(1,264)	(868)
Decrease (increase) in other assets	(48)	(82)
Increase (decrease) in notes and accounts payable-trade	(472)	751
Increase (decrease) in other liabilities	61	(54)
Income taxes (paid) refund	(1,357)	(743)
Net cash provided by (used in) operating activities	5,140	6,490
Net cash provided by (used in) investment activities		
Proceeds from sales of property, plant and equipment	7	3
Purchase of property, plant and equipment	(3,959)	(3,066)
Purchase of intangible assets	(411)	(476)
Purchase of investment securities	(38)	-
Purchase of shares of subsidiaries and associates	-	(99)
Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation	-	202
Proceeds from sales of investment securities	47	143
Payments into time deposits	(157)	-
Long-term loan advances	(60)	-
Other, net	(48)	10
Net cash provided by (used in) investment activities	(4,619)	(3,283)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(1,504)	2,996
Proceeds from issuance of shares	4,771	-
Repayments of lease obligations	(748)	(313)
Cash dividends paid	(648)	(565)
Proceeds from issuance of subscription rights to shares	15	28
Proceeds from issuance of share acquisition rights	21	-
Other, net	(1)	(2)
Net cash provided by (used in) financing activities	1,906	2,144
Effect of exchange rate changes on cash and cash equivalents	516	(189)
Net increase (decrease) in cash and cash equivalents	2,943	5,162
Cash and cash equivalents at beginning of year	12,352	7,190
Cash and cash equivalents at end of period	15,295	12,352

The reconciliation of cash and deposits shown in the consolidated balance sheets and cash and cash equivalents shown in the consolidated statements of cash flows are as follows:

	(Millions of yen)	
	Q4/FY2020 Apr'20-Mar'21	Q4/FY2019 Apr'19-Mar'20
Cash and deposits	15,463	12,352
Time deposits with maturities longer than 3 months	(168)	-
Cash and cash equivalents	15,295	12,352