

#### **NEWS RELEASE**

# YOKOWO and Quectel join forces to introduce Antenna Products to the Japanese Market

- 4G/5G, Wi-Fi and GNSS Antennas Available from Late July -



Yokowo Co., Ltd. (Head Office: Chiyoda-ku, Tokyo; President and CEO: Takayuki Tokuma; hereinafter "Yokowo") is pleased to announce that it has entered into a partnership with Quectel Wireless Solutions Co., Ltd. (Head Office: Shanghai, China; CEO: Patrick Qian; hereinafter "Quectel"), a global leader in wireless communication modules. Under this partnership, Yokowo will begin domestic sales of Quectel's antenna products in Japan starting in late July 2025.

# **Background of the Partnership**

The deployment of IoT devices has been accelerating rapidly across a wide range of industries, including smart meters, surveillance cameras, agriculture, and logistics tracking. As a result, global demand is growing for high-performance antennas that support multiple communication standards. Quectel offers more than 5,000 high-performance antenna models supporting 4G/5G, GNSS. Wi-Fi, and other protocols, and its product are widely recognized across Europe, Asia and North America. Yokowo, a leading player in Japan's antenna market with proven track record and strong market presence, has established a robust sales and technical support structure tailored to the Japanese market.

By combining Quectel's extensive product lineup and technological expertise with Yokowo's deep understanding of the local market and customer base, the partnership aims to deliver high-performance and highly competitive antenna solutions to customers in Japan.

#### **Future Outlook**

Moving forward, the two companies will continue to strengthen their collaboration to provide high-quality and competitive antenna solutions to Japanese customers. Both companies also intend to explore further collaboration opportunities in new fields to expand the scope of their joint business.

### **About Quectel Wireless Solutions**

Founded in 2010, Quectel is a global leader in IoT solutions, offering a comprehensive portfolio that includes cellular modules, GNSS modules, and antenna products. The company also provides engineering support such as power tuning, electromagnetic simulation, and matching tests to optimize antenna performance for various applications.

With a strong reputation for both product quality and technical support, Quectel is expanding its presence in Japan through this new partnership with Yokowo. Together, they will offer sample provision, application support, technical evaluations, and testing services to meet diverse customer needs quickly and accurately.

## Quectel Wireless Solutions Co., Ltd.

Address: Building 5, Shanghai Business Park Phase III (Area B), No. 1016 Tianlin Road, Minhang District, Shanghai 200233, China



CEO: Patrick Qian

Established: October 25, 2010

Business: Cellular communication modules, GNSS/Wi-Fi/Bluetooth modules, antenna solutions

Website: https://www.quectel.com/ja/

#### **About Yokowo**

In 2023, Yokowo established its Incubation center to serve as a hub for launching new businesses in the IoT sector. Leveraging its extensive expertise in antenna technology cultivated over decades in the Japanese market, Yokowo is developing and selling high-performance antenna products for IoT applications. The company is also promoting next-generation mobility solutions such as remote keyless entry system for car-sharing service.

Through partnerships with external companies, Yokowo aims to combine its proprietary technologies and know-how with external expertise to create innovative, value-added business models.

## Yokowo Co., Ltd.

Address: 14F, JR kanda Manseibashi Building, 1-25 Kanda-suda-cho,

Chiyoda-ku, Tokyo 101-0041, Japan President and CEO: Takayuki Tokuma

Founded: September 1, 1922

Business: Automotive communication devices, connectors, medical devices, ceramics, microwave

communication equipment

Website: https://www.yokowo.co.jp/

Note: The information contained in this news release is current as of the date of publication. Details may change without prior notice.

## **♦** For Product Inquiries

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